

[Subscribe](#)[Past Issues](#)[Translate ▼](#)[RS](#)[Click to view this email in your browser.](#)

901 Parker Street
Houston, TX 77007
800-876-5794
Tel: 713-532-1000
Fax: 713-532-1199



Clients want a financial professional who demonstrates:

- A desire to know them and understand their dreams as well as concerns.
- Consistent, proactive communication, short-term and long-term.
- A willingness to always listen and help make well-thought-out decisions.
- An attitude of counsel, service, and empathy.

Use your heart as much as your head. Try to put yourself in your client's place and consider how they are thinking and feeling. Empathy goes a long way.

[Click Here](#) to download the Lincoln Financial Group Tips for Personalizing Every Communication.

**We are happy to help or answer your questions.
Contact Jeff, Eleanor, of Frank for more information.**

[Subscribe](#)

[Past Issues](#)

[Translate](#) ▼

[RS](#)

Texas Advantage Insurance Brokerage is not an affiliate of Lincoln Financial Group. All rights reserved. All trademarks and service marks are the property of their respective owners.



Jeff Shkolnick, CFP®
General Agent
[Click to Email Jeff](#)



Eleanor Young Cooke
Senior Marketing Director
[Click to Email Eleanor](#)



Frank Chapman
Senior Marketing Director
[Click to Email Frank](#)



Texas Advantage Insurance Brokerage
901 Parker Street
Houston, TX 77007

Office: (713) 532-1000 | Fax: (713) 532-1199
Texas-Advantage.com

Unsubscribe from this list. If you do not want to receive any further marketing emails from Texas Advantage Insurance Brokerage and to have your email address removed from our commercial email address list.